

NOW RECRUITING

We are now accepting real estate agent transfers & actively recruiting new hires.

Join the team that has been involved in over 750+ real estate unit transactions over the past decade.

Companies are only as good as the infrastructure that surrounds them and Blue Peak Realty by The WC Companies brand has a rock solid foundation. We have assembled a Tier-1 network, comprised of agents, contractors, property managers, bankers, attorneys, business owners, and insurance specialists throughout the State.

WHY WORK WITH BLUE PEAK REALTY:

- ✓ FAVORABLE BROKERAGE SPLITS | PROFIT SHARING
- ✓ FIRST-YEAR MLS/AGENT DUES PAID FOR | DIRECT TRAINING
- ✓ TAMPA/ORLANDO/JACKSONVILLE MARKET SHARE | IMMEDIATE LEAD GENERATION

SEEKING AGENTS WITH THE FOLLOWING ATTRIBUTES:

- ✓ INDEPENDENT – REAL ESTATE AGENTS MUST MANAGE THEIR OWN TIME & SCHEDULES. WORK FROM HOME, YOUR FAVORITE COFFEE SHOP, OR ONE OF OUR OFFICES.
- ✓ COMMUNICATION SKILLS – AGENTS WORK WITH CLIENTS & CUSTOMERS FACE-TO-FACE; VIA E-MAIL; OVER THE PHONE; OR VIA TEXT. LISTENING TO THEIR NEEDS & REQUIREMENTS IS VITAL TO A PLEASANT EXPERIENCE.
- ✓ PERSUASIVE – SKILLED AGENTS EXCEL AT CONVINCING CLIENTS TO BUY & SELL AT THE RIGHT PRICE AND UTILIZE EXPERT ANALYSIS AND NEGOTIATION TO CLOSE THE DEAL.

BROKERAGE ACTIVITIES:

IMPORTANCE	WORK ACTIVITY
88%	Getting Information — Observing, receiving, and otherwise obtaining information from all relevant sources.
84%	Performing for or Working Directly w/ the Public — Performing for people or dealing directly with the public. This includes serving customers in restaurants and stores, and receiving clients or guests.
83%	Resolving Conflicts and Negotiating w/ Others — Handling complaints, settling disputes, and resolving grievances and conflicts, or otherwise negotiating with others.
81%	Interacting w/ Computers — Using computers and computer systems (including hardware and software) to program, write software, set up functions, enter data, or process information.
81%	Selling or Influencing Others — Convincing others to buy merchandise/goods or to otherwise change their minds or actions.